



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION
Commissioner's Office

Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: August 25, 2023

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

From: Roxie Coble, Director of Strategic Sourcing
Indiana Department of Administration

Subject: Negotiated Bid 24-76203
Police Pursuit SUV

This is a one-time purchase. Pricing and Awardee is by category.

Based on the evaluation of the responses received for Negotiated Bid 24-76203, the following is recommended for award to provide the specified category of Police Pursuit SUV. Terms of this recommendation are outlined in this letter.

Vendor Name	Vehicle Manufacturer/Model	Price Not to Exceed
John Jones	Dodge Durango PPV	\$ 42,057.00

The State received the four (4) responses

- Bloomington Ford
- Fletcher Chrysler Products, Inc.
- John Jones
- Tom Kelley Ford

Bid Summary

The solicitation was issued as a Negotiated Bid to establish a one-time purchase of Police Pursuit SUVs.

The bids submitted were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with Respondents to ensure specifications were met.

Purchasing Preferences Claimed

Bidder	Proposed Vehicle Manufacturer/Model	Total Bid Amount	Preference	Preference %	Total Evaluation Amount with Preference Applied
Bloomington Ford	Dodge Durango	\$ 42,691.25	US Manufactured	15%	\$ 36,287.56
Fletcher Chrysler Products, Inc	Stellantis/Dodge Durango	\$ 41,740.00	BuyIN	5%	\$ 39,653.00
John Jones	Dodge Durango PPV	\$ 42,057.00	US Manufactured	15%	\$ 35,713.50
Tom Kelley Ford	Ford Explorer	\$ 43,591.00	None		\$ 43,591.00

Award Summary

The final overall order of the evaluation amounts is summarized in the table below¹.

Bidder	Proposed Vehicle Manufacturer/Model	Total Evaluation Amount with Preference Applied
1. John Jones	Dodge Durango PPV	\$ 35,713.50
2. Bloomington Ford	Dodge Durango	\$ 36,287.56
3. Fletcher Chrysler Products, Inc	Stellantis/Dodge Durango	\$ 39,653.00
4. Tom Kelley Ford	Ford Explorer	\$ 43,591.00

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Roxie A. Coble

Roxie A. Coble
Director of Strategic Sourcing
Indiana Department of Administration

Prices were then evaluated factoring in the percentage for each preference claimed. [ProcTraining_DPAPManual.pdf](#) – see page 39-40.